2021 Budget and 2020 Actual to Budget Comparison

	2020 2021			
-	Budget	Estimated	Variance	<u>Budget</u>
HOA Fees	\$2,476,500	\$2,475,769		\$2,596,053
Work Order Income	17,000	0		0
Move In Fees and Misc. Income	18,000	8,960		15,800
Other Income				27,371
Investment Income				
Excess Receipts from Prior Year	130,000	0		0
Total Revenue	\$2,641,500	\$2,484,730	(\$156,770)	\$2,639,224
SALARIES & RELATED EXPENSES:				
Salaries	\$346,000	\$298,650		\$256,651
Payroll Taxes	31,000	31,601		31,547
Employee Benefits	43,300	41,454		37,875
Retirement Contribution	13,000	14,949		3,850
TOTAL SALARIES	\$433,300	\$386,654	\$46,646	\$329,923
UTILITIES:				
Cable Television	\$258,000	\$240,948		\$261,176
Electricity	315,000	330,288		330,000
Sewer	73,000	75,647		79,429
Water	90,000	149,573		132,000
TOTAL UTILITIES	\$736,000	\$796,456	(\$60,456)	\$802,605
MAINTENANCE:				
Building Repairs	\$30,000	\$60,513		\$47,200
Elevator	20,000	28,567		20,024
Security Services	172,000	251,896		168,812
Maintenance Supplies	52,000	85,296		48,804
Trash Removal	34,000	34,440		34,080
Snow Removal*	15,000	0		0
Uniforms	750	562		750
TOTAL MAINTENANCE	\$323,750	\$461,274	(\$137,524)	\$319,670
OTHER OPERATING EXPENSES:				
Community Association Fees	\$476,000	\$476,111		\$476,111
Bad Debt Expense	ψ 17 0 ,000	ψ 17 0 ,111		Ų 17 O,III
Insurance	161,000	162,306		149,001
Office Expenses	18,700	30,901		52,500
Payroll Service	2,500	9,392		1,440
Other Expenses	12,250	9,871		14,924
Professional Fees:				
Accounting	10,000	36,120		18,200
Legal	5,000	10,084		6,000
Service Agreements	33,500	40,129		38,850
Telephone	4,500	4,541		5,000
TOTAL OTHER EXPENSES	\$723,450	\$779,454	(\$56,004)	\$762,026
TOTAL OPERATING EXPENSES	\$2,216,500	\$2,423,838	(\$207,338)	\$2,214,224
Replacement Reserves	\$425,000	\$60,891	(\$364,109)	\$425,000

^{*} Snow removal charge only exists if they are charged back from Community Association

Red numbers reflect a shortfall of Income versus budget or an excess expenditure versus budget



